



Five Simple Steps to Immediately Determine Industrial CHP Viability



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Overview

- Introduction
- Industrial CHP Motivations
- Market Conditions
- Viability Modeling
- Government Initiatives
- The Five Simple Steps
- Takeaways



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Introduction

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- Equipment & Services for On-site & Distributed Power Generation
- Thermal Power Generation (2-50MW)
- Engineering to Turn-key
- Cogeneration/CHP Projects
 - Prequalification
 - Techno-Economic Feasibility Studies
 - Basic/Detailed Engineering
 - EPC Support
- 5 Simple Steps a result of complex, costly Studies





Industrial CHP Motivations

- Combined Heat & Power (CHP) or Cogeneration
- Traditional Markets
 - Pulp & Paper
 - Bottling, Canneries, Breweries
 - Campuses (Hospitals, Universities)
 - Oil & Gas, Cement, Steel
- Industrial Sector is Large Market
 - 30% of all Consumed Power



Industrial CHP Motivations

- Abundant & Low Cost Natural Gas
 - 120 year supply
 - Explosive new growth
 - Prices still at Historic Lows ($\frac{1}{4}$ – $\frac{1}{6}$ Diesel Price)
 - Clean (2 x coal)
- Spark Spreads Reasonable → Trending Higher?
- Aversion to Foreign Energy Sources
- Low Cost, Abundance of Capital
- Governmental & Regulatory Initiatives



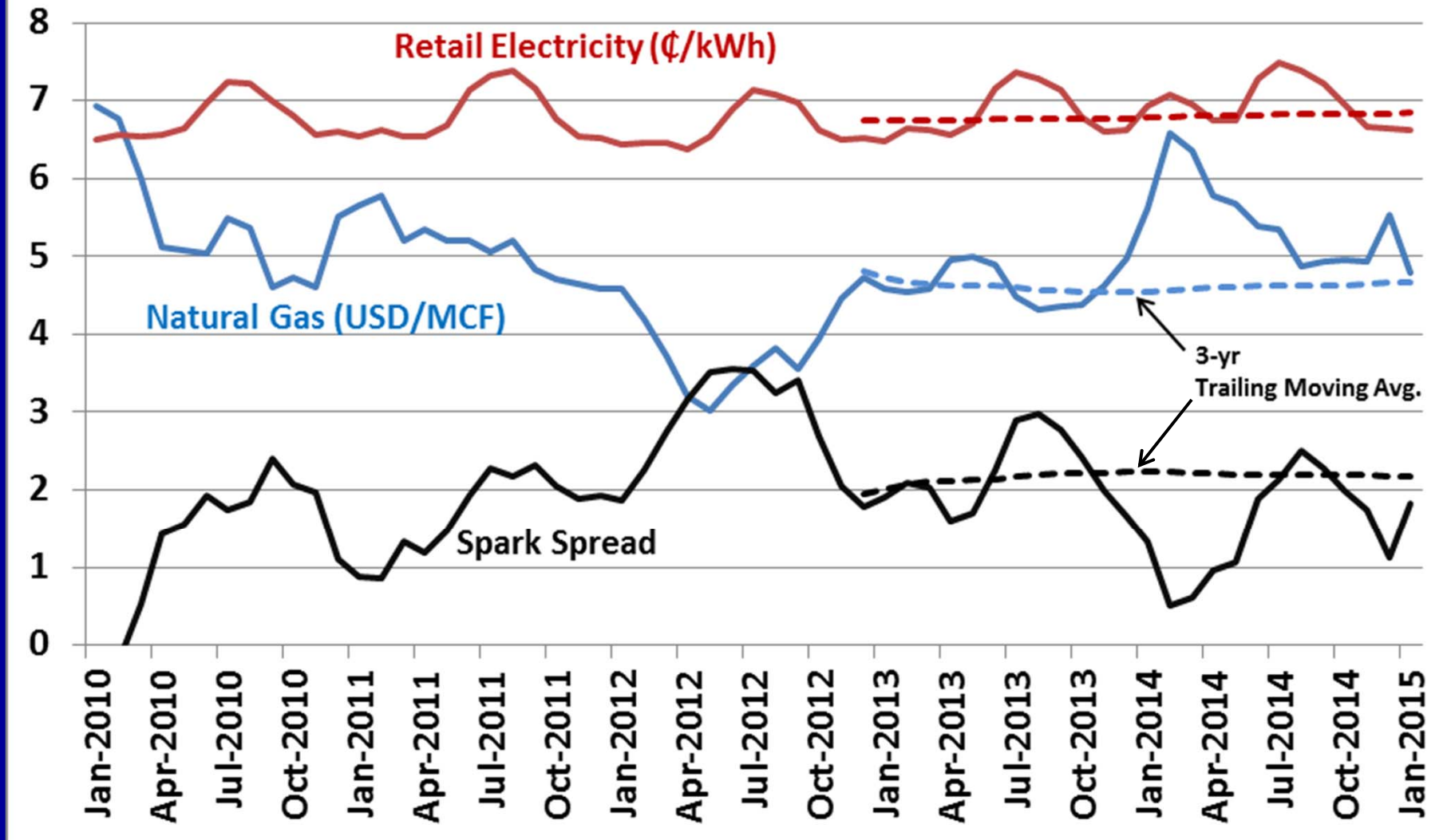
Market Conditions

- Electric Prices Stable over Last Several Years (6.5 – 7.5 ¢ per kWh).
- Natural Gas Prices Down ~30% since Jan 2010
- Spark Spread Average more than doubled since early 2010.
 - Single Largest Indicator of CHP Viability



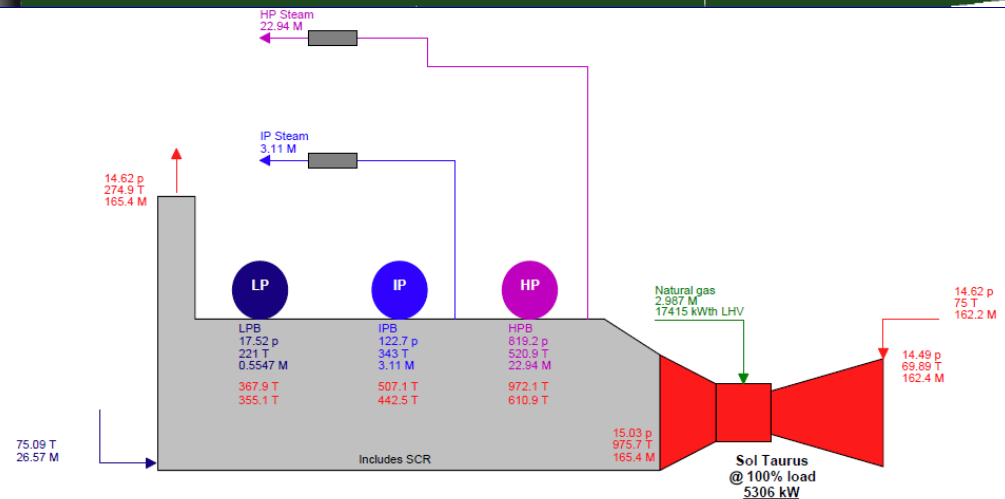
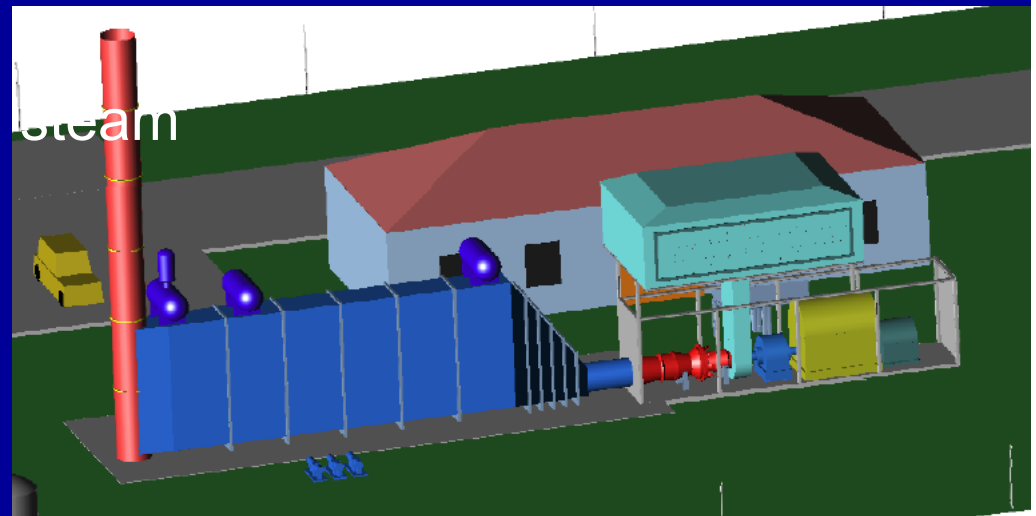
Market Conditions

U.S. Industrial Spark Spread (2010 – 2015)



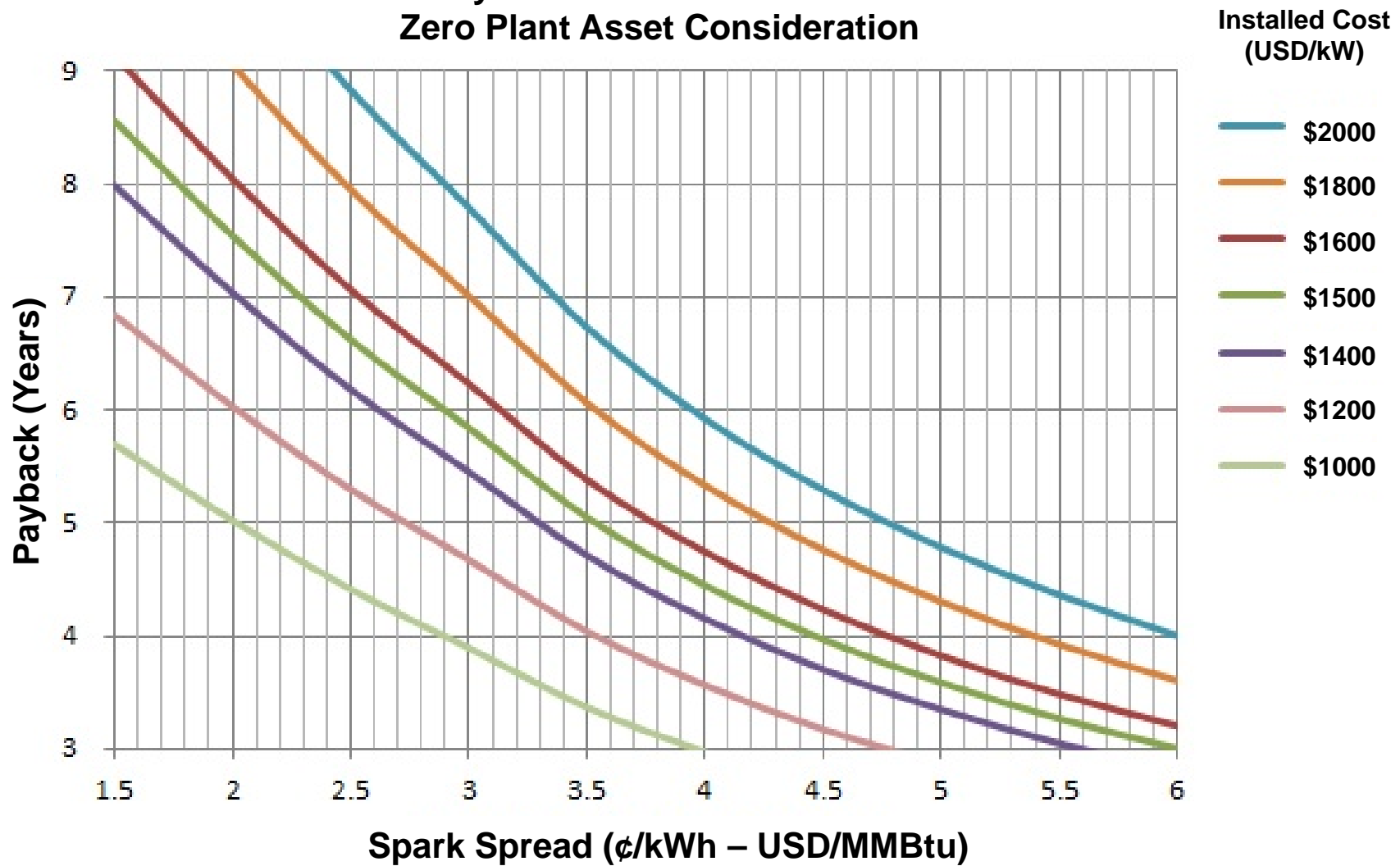
CHP Viability Modeling

- Gas Turbine (1 x 1 configuration)
 - 5.3MWe (CGT)
 - 24,000 pph saturated steam
 - 82% CHP Efficiency
 - 92.5% load factor
- Industrial User
 - Low or no land costs
 - Low cost of money
 - Near all-in analysis
 - Capex, Siting, Finan
 - O&M, Overhauls
 - SCR



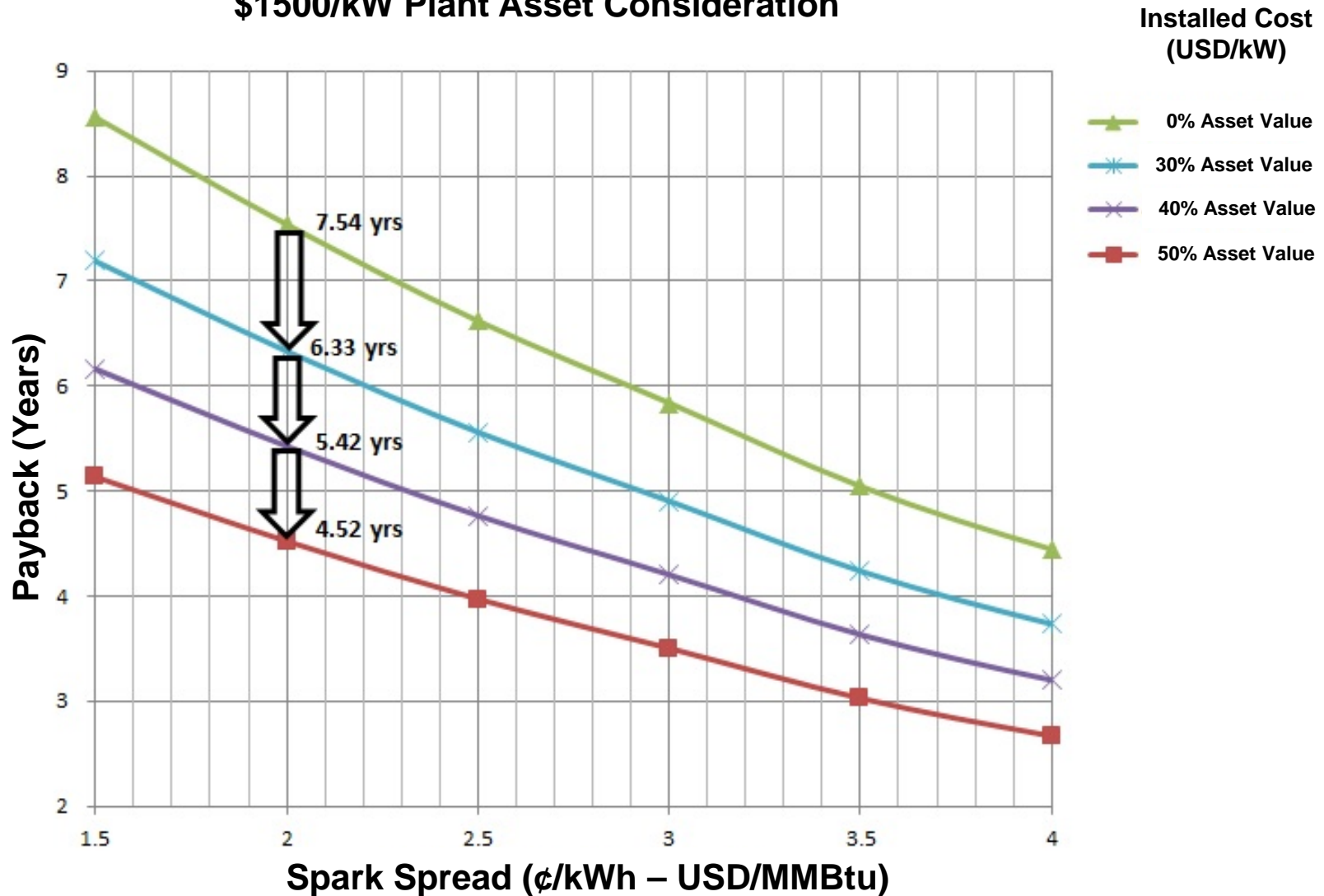
CHP Viability Modeling

5.3MW Cogeneration Plant
Time to Payback for Various Installed Costs
Zero Plant Asset Consideration



CHP Viability Modeling

5.3MW Cogeneration Plant Time to Payback for Various Installed Costs \$1500/kW Plant Asset Consideration



Government & Regulatory Initiatives



- Executive Order “Accelerating Investment in Industrial Energy Efficiency”
 - 40GW of NEW Industrial CHP by 2020
 - Workshops to review investing models and barriers to CHP
 - Incentives for deploying CHP
 - Emissions Trading Programs
 - Grants & Loans
 - Compliance Options which recognize emissions benefits of CHP.
 - Effective Aug. 31, 2012.

Government & Regulatory Initiatives



- State Level – Texas
 - TCEQ (TX Commission on Environmental Quality) Permit by Rule 106.513
 - Cuts red tape associated with Environmental Air Permits
 - Two Industrial CHP Size Ranges
 - Up to 8MWe
 - Up to 15MWe

Government & Regulatory Initiatives

- State Level – Texas

Plant Size Range (1 Unit or Combination)	Emission Type	Emission Limit (lb/MWh)
20kw to 8MW	NO _x	1.0
	CO	9.0
8MW to 15MW ¹	NO _x	0.7
	CO	9.0

Table 1. TCEQ Permit by Rule Emissions Limits

- Values DO NOT include CHP credit of 1MW per 3.4MMBtu of Recovered Heat
- Some Standard Industrial DLE Turbine Units Qualify, Unmodified

¹CHP Plants in this size range require an oxidation catalyst device to ensure compliance with NAAQS PM₂₅ requirements.

Government & Regulatory Initiatives



- 5.0 MWe Example Calculation - Texas PBR

NOx = 5.8 lb/h, for one hour --> 5.8 lb NOx

$5.8/5.0\text{MWe} = 1.16 \text{ lb/MWh}$ (FAILS the 1.0 lb/MWh NOx requirement)

Exhaust Heat = 24.1 MMBtu/hr. Assume 80% HRSG efficiency and 25% recovery² → $24.1 \times 0.8 \times 0.25 = 4.82 \text{ MMBtu/hr}$

Credit → 1MWh per 3.4MMBtu

$4.82/3.4 = 1.41$

So, $5.0 + 1.41 = 6.41\text{MWe}$

New, Adjusted Requirement = $6.41 / 5.0 = 1.283 \text{ lb/MWh}$

1.16 lb/MWh now PASSES the NOx requirement ($1.16 < 1.283$)

²PBR requires a minimum of 20% heat recovery to qualify.

The Five Simple Steps to Determine Industrial CHP Viability



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1. Power & Natural Gas Source

- Currently purchasing natural gas & kWh's from external supplier
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- Spread should be greater than 2 - 2.5
- ($\text{¢/kWh} - \text{USD/MMBtu}$)

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4. Sizing Correlation:

- Steam Consumption $\geq 50\%$ of Capacity
- Electric Consumption = 100% of Capacity (plant sized for heat)

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5. Capacity Factor $\geq 60\%$:

The Five Simple Steps to Determine Industrial CHP Viability



1. Five Steps based on dozens of studies and executed projects.
2. Viability Defined?
 - Simple payback period used
 - Could use IRR, Cash Flow, Reliability Criteria
3. Sufficient but not Necessary for Feasible Project
 - Electrical Load < 5MW?
 - Steam Load < 50% Capacity?
 - Dramatic Capacity Factor Changes (Seasonal, Operational)?



Takeaways

- Industrial CHP continues to be attractive
 - Reasonable payback periods
 - Energy availability
- Worst Case scenario presented:
 - Single Unit, Small kWh & pph requirements
 - No subsidies or other gov't support
- 5 Simple Steps an easy pre-qualifier:
 - Good indicator prior to definitive feasibility studies
 - Helps determine plant size and energy requirements
 - Consider kWh, kW/kVAR demand and demand credits in a hybrid for the spark spread criteria.



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Takeaways

- Industrial CHP doesn't have to be a large Capital Expenditure consideration for end user.
 - Abundance of money on the sidelines
 - 3rd Party BOO projects could reduce power costs by 15% or more.





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